



Proven to enhance productivity, improve cash flow and overall billing performance, CHAMP's Cargospot Revenue provides airlines with the complete cargo revenue accounting solution.

As a fully integrated extension of the highly acclaimed Cargospot Airline module, Cargospot Revenue manages the total cargo revenue accounting process.

Timely and accurate billing of customers and interline partners is essential for all carriers to reduce revenue leakage and improve cash flow. Cargospot Revenue ensures that invoices are generated at the earliest opportunity and tracked through to payment, while the extensive validation features ensure the billed amounts are correct from the outset.

Furthermore, Cargospot Revenue validates incoming invoices from third parties, identifying and rejecting discrepancies prior to settlement.

Integrated with operational systems and sharing a common database, Cargopsot Revenue maximizes productivity, providing opportunities for improved operational efficiency.

Shipment data, fully rated, priced and prorated during the booking and operations process, is automatically ready for accounting on uplift, without the need for re-keying or transfer of data.

Shared system master tables avoid the need to maintain the same supporting data over multiple platforms.

Suitable for carriers of all sizes, Cargospot Revenue is available as a hosted or licensed option.

Comprehensive stock management

- Optimized stock control & management through real time inventory visibility.
- Reduced revenue leakage through comprehensive audit trail & reconciliation.
- Online stock distribution at multiple levels including HDQ, Station and GSA.
- Management of wide variations in stock types both in electronic and physical forms.

Fully automated sales invoicing

- Automated distribution of invoices to wide range of customers and partners.
- Timely automated processing of charges corrections.
- Fully integrated with IATA CASS /CNS system.
- Bad debt reduction through agent credit control.

Powerful rating and pricing tools

- Broad range of pricing parameters ensures competitive rates available to suit all markets.
- Flexible net rate management by agent, agent groups or regions enhances competitiveness.
- Instant determination of shipment net contribution at time of booking.
- Comprehensive management of special prorate agreements.

Fully integrated accounting

- Real-time generation of GL postings & Journal vouchers.
- Automatic earned revenue postings at uplift.
- Fully integrated with back office financial systems e.g. SAP.
- Automated balancing of accounts.

Comprehensive interline billing

- Improved revenue collection through seamless integration with industry services e.g. IATA.
- Early visibility of expected interline billing.
- Complete management of incoming and outgoing rejection memos.
- Improved revenue provisioning through sophisticated exchange rate management.

Advanced revenue analysis tools

- Single source of sales, operational and accounting data supports extensive analysis.
- Extensive, parameter-driven management reporting tools in variable formats.
- Advanced business intelligence and KPI management provides excellent 'what if' scenario planning.

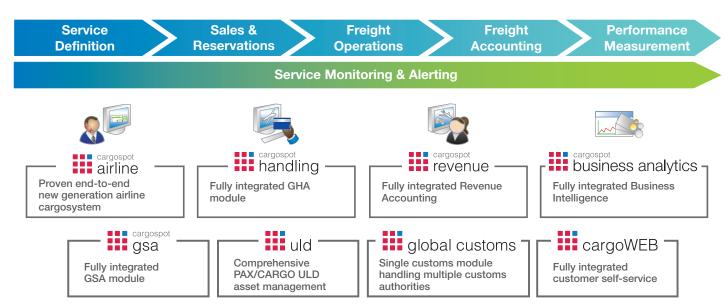


Cargospot functionality

Airline GSA Revenue Accounting Handling AWB charges, auditing and posting AWB and label printing Cargo IMP messaging Bilateral/prorate management AWB document acceptance Cash drawer management Billings and invoices management AWB stock control Claims handling CASS interface Capacity allocations Customs status entry CCA processing Capacity management Dangerous goods handling Cargo IMP messages (send/receive) Delivery management Charges collect control Credit limitation control Claims handling **Email notifications** Currency management Contract/private rate management Export processing Debit/credit note management Cost management Flight management Flights and revenue management E-booking Import processing Interlines payable management Electronic (FSU) status updating Invoicing Electronic (FWB) AWB processing Label printing Management reports Participants performance displays **Email notifications** Loading/unloading lists Participants/agents tables management Flight schedule management WMS integration Rates management Mail processing Mail processing Rejection memos Management of buying rates (GSA) Management reports Special rate agreements control Management reports Manifest management Miscellaneous charges management Miscellaneous charges management **ULD Management** Reservations management Shipment acceptance Shipment location update Auto UCM processing **Service Level Management** Transfer manifest IATA interline transfer reporting **ULD** assignment Incompatibility alerts SLA configuration Consignment event monitoring Stock level management **E-Booking** Transfer management Pro active alerts ULD movement tracking Performance reporting CargoWEB Portal interfaces **Business Intelligence Revenue Management** Business analytics CargoMax \bigcirc Key: Dashboard JDA 0 Core Datamart Fully integrated module Datawarehouse

Cargospot integrated portfolio

CHAMP's integrated end-to-end portfolio brings immediate efficiencies and revenue generation opportunities while reducing the complexity and costs in meeting global compliancy requirements.



Pre-integrated 3rd party