

Proven to enhance productivity, improve cash flow and overall billing performance, CHAMP's Cargospot Revenue provides airlines with the complete cargo revenue accounting solution.

As a fully integrated extension of the highly acclaimed Cargospot Airline module, Cargospot Revenue manages the total cargo revenue accounting process.

Timely and accurate billing of customers and interline partners is essential for all carriers to reduce revenue leakage and improve cash flow. Cargospot Revenue ensures that invoices are generated at the earliest opportunity and tracked through to payment, while the extensive validation features ensure the billed amounts are correct from the outset.

Furthermore, Cargospot Revenue validates incoming invoices from third parties, identifying and rejecting discrepancies prior to settlement.

Integrated with operational systems and sharing a common database, Cargospot Revenue maximizes productivity, providing opportunities for improved operational efficiency.

Shipment data, fully rated, priced and prorated during the booking and operations process, is automatically ready for accounting on uplift, without the need for re-keying or transfer of data.

Shared system master tables avoid the need to maintain the same supporting data over multiple platforms.

Suitable for carriers of all sizes, Cargospot Revenue is available as a hosted or licensed option.

Comprehensive stock management

- Optimized stock control & management through real time inventory visibility.
- Reduced revenue leakage through comprehensive audit trail & reconciliation.
- Online stock distribution at multiple levels including HDQ, Station and GSA.
- Management of wide variations in stock types both in electronic and physical forms.

Fully automated sales invoicing

- Automated distribution of invoices to wide range of customers and partners.
- Timely automated processing of charges corrections.
- Fully integrated with IATA CASS /CNS system.
- Bad debt reduction through agent credit control.

Powerful rating and pricing tools

- Broad range of pricing parameters ensures competitive rates available to suit all markets.
- Flexible net rate management by agent, agent groups or regions enhances competitiveness.
- Instant determination of shipment net contribution at time of booking.
- Comprehensive management of special prorate agreements.

Fully integrated accounting

- Real-time generation of GL postings & Journal vouchers.
- Automatic earned revenue postings at uplift.
- Fully integrated with back office financial systems e.g. SAP.
- Automated balancing of accounts.

Comprehensive interline billing

- Improved revenue collection through seamless integration with industry services e.g. IATA.
- Early visibility of expected interline billing.
- Complete management of incoming and outgoing rejection memos.
- Improved revenue provisioning through sophisticated exchange rate management.

Advanced revenue analysis tools

- Single source of sales, operational and accounting data supports extensive analysis.
- Extensive, parameter-driven management reporting tools in variable formats.
- Advanced business intelligence and KPI management provides excellent 'what if' scenario planning.



Cargospot functionality

Revenue Accounting

- AWB charges, auditing and posting
- Bilateral/prorate management
- Billings and invoices management
- CASS interface
- CCA processing
- Charges collect control
- Credit limitation control
- Currency management
- Debit/credit note management
- Flights and revenue management
- Interlines payable management
- Management reports
- Participants performance displays
- Participants/agents tables management
- Rates management
- Rejection memos
- Special rate agreements control

ULD Management

- Auto UCM processing
- IATA interline transfer reporting
- Incompatibility alerts
- Stock level management
- Transfer management
- ULD movement tracking

Business Intelligence

- Business analytics
- Dashboard
- Datamart
- Datawarehouse

Airline GSA

- AWB and label printing
- AWB document acceptance
- AWB stock control
- Capacity allocations
- Capacity management
- Cargo IMP messages (send/receive)
- Claims handling
- Contract/private rate management
- Cost management
- E-booking
- Electronic (FSU) status updating
- Electronic (FWB) AWB processing
- Email notifications
- Flight schedule management
- Mail processing
- Management of buying rates (GSA)
- Management reports
- Miscellaneous charges management
- Reservations management

Service Level Management

- ◆ SLA configuration
- ◆ Consignment event monitoring
- ◆ Pro active alerts
- ◆ Performance reporting

Revenue Management

- ◆ CargoMax
- ◆ JDA

Handling

- ◆ Cargo IMP messaging
- ◆ Cash drawer management
- ◆ Claims handling
- ◆ Customs status entry
- ◆ Dangerous goods handling
- ◆ Delivery management
- ◆ Email notifications
- ◆ Export processing
- ◆ Flight management
- ◆ Import processing
- ◆ Invoicing
- ◆ Label printing
- ◆ Loading/unloading lists
- ◆ WMS integration
- ◆ Mail processing
- ◆ Management reports
- ◆ Manifest management
- ◆ Miscellaneous charges management
- ◆ Shipment acceptance
- ◆ Shipment location update
- ◆ Transfer manifest
- ◆ ULD assignment

E-Booking

- ◆ CargoWEB
- Portal interfaces

Key:

- Core ●
- Fully integrated module ◆
- Pre-integrated 3rd party ○

Cargospot integrated portfolio

CHAMP's integrated end-to-end portfolio brings immediate efficiencies and revenue generation opportunities while reducing the complexity and costs in meeting global compliancy requirements.

